



Breaking Through New Barriers

Newly-established mechanical and conventional demolition company, Turco Demolition is rapidly gaining market share across South Africa, as the company continues to successfully complete challenging and large-scale projects, using equipment supplied by HPE Africa.

After initially purchasing two 20-t Hyundai R210LC-7 excavators from HPE Africa in May 2010, Turco CEO Marius Coetzee notes that the machines performed so well that they subsequently purchased two additional R210LC-7's and a 50-t R500LC-7 excavator in June 2011.

Large contracts, predominantly in the platinum mining and steel manufacturing sectors

"The environment in which we operate is exceptionally-demanding and tough, and HPE Africa's range of Hyundai excavators have proven highly-reliable

to date. This has resulted in our being awarded a number of large contracts, predominantly in the platinum mining and steel manufacturing sectors," he explains.

Dismantling silos

Marius notes that the Hyundai R500LC-7 was recently used for the dismantling of four large silos at a large steel processing plant, using an attached MB crusher bucket, which is also exclusively distributed locally by HPE Africa. "The R500LC-7 excavator dismantled more than 5 000 tonnes of concrete from the silos within 48 hours – an achievement that exceeded all expectations. This excellent turnaround time has enabled us to turn this stressful and high-risk task into an efficient, effective and safe project."

What's more, he points out that by attaching the MB crusher bucket straight to the excavator, they are able to save on overhead costs. "The MB crusher bucket effectively crushed the concrete and rubble straight onto the dump truck," he continues. "This minimised overall transport costs to and from the site, and the time and labour involved in loading the concrete from the excavator to the dump truck."



Stockpiling and demolishing

Marius adds, "Breakdowns and technical faults often occur at the worst possible times; however, the HPE Africa team is on call around-the-clock to provide us with any assistance that we require. As part of an additional value-added service, they also provide all excavator operators with an orientation course, in order to ensure that they are familiar and competent with operating the machine."

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Newcomer challenges

Fochville-based Turco Demolition employs 120 staff members, and was formed as a result of a merger

between Hucor Demolition and MC Demolishing, which boasts more than 16 years of industry experience combined. Marius believes that it is this unique partnership which sets them apart from the competition.

He does, however, admit that the company has faced a number of challenges in entering the market as a newcomer. "Despite our comprehensive collective industry experience, Turco Demolition as a brand is still relatively unknown in South Africa."

He points out that they obtained NOSA-accreditation in March 2011, thereby boosting the company's standing in the industry. "Obtaining this accreditation proves that we are dedicated and committed to all aspects of safety in the workplace at all times."

Marius believes that expansion is on the cards for the company. "We have led the demolition industry by example since inception, which has led to measurable growth during the past 18 months. Having recently been awarded a vendor number for a large petrochemicals firm, I am confident that this growth will continue throughout 2011," he concludes.

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